



How to Build a Business and Sell It for Millions

Jack Garson

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MBA MEETS MAIN STREET

Finally, the positive economic news every businessperson is waiting to hear. Jack Garson says the long economic downturn will give way to a major buying spree by cash-rich companies—and they could be in the market to purchase your small or medium-sized business. It's the ultimate payday for everyone who wants to live the American dream, whether they're starting a business or already own one. Millions of dollars are on the table. But will you and your business be ready?

How to Build a Business and Sell it for Millions is a must-read for every business owner and would-be entrepreneur. In entertaining and elaborate detail, Garson outlines the vital moves your company needs to make to become an attractive acquisition by other firms:

- Do you have a competitive edge that sets you apart from your competition?
- Are both you *and* your company sustainable and able to outlast the bad times to become a success?
- Can you stop being a "Derek," the boss who suffers from "Founder's Dilemma," micromanaging everything big and small?

How to Build a Business and Sell it for Millions uses real life examples to explain how the goal of selling your company needs to be linked to every business decision you make: hiring, compensation, contracts, financial reporting and dozens of other areas often overlooked by busy entrepreneurs. While many business owners struggle to get to the next day, Garson has the inside scoop on achieving the opportunity of a lifetime— selling your company for vast riches.

In *How to Build a Business and Sell It for Millions*, MBA meets Main Street, with a combination of inspiration and invaluable practical advice.

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The reason? Because this How to Build a Business and Sell It for Millions is an unordinary book that the inside of the reserve waiting for you to snap the item but latter it will distress you with the secret it inside. Reading this book next to it was fantastic author who write the book in such amazing way makes the content inside of easier to understand, entertaining approach but still convey the meaning completely. So , it is good for you because of not hesitating having this ever again or you going to regret it. This amazing book will give you a lot of gains than the other book include such as help improving your proficiency and your critical thinking means. So , still want to hold off having that book? If I were you I will go to the e-book store hurriedly.

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